



# Incident Readiness Modernization

DECISION GATE BRIEFING  
By Acquiris Digital

Decision: Readiness review of incident response model improvement via new tooling

Decision owner	COO / CTO (delegated authority)
Scope	Production incident response operating model and supporting tooling
Status	NO GO
Prepared by	Acquiris Digital – STRATECH Consulting
Review window	Time-bounded review based on materials made available and stakeholder walkthroughs
Distribution	Redacted sample for public display. Not for reliance.

## Board test

Threshold	Meaning
Minimum evidence to approve change now	Authority to stop and roll back; enforceable escalation contract (named owners + triggers + time bounds and agreed SLA); staffed coverage model with on-call and day to day reality; severity/service criticality rules; cutover plan with staged gates, rollback criteria, and comms authority; evidence posture (timeline, decision record, comms artifacts).
If evidence is missing	You are not just approving a tooling change. You are approving an operational posture that will be scrutinized after impact.
Cost of proceeding without evidence	Slower containment, duplicated operating models, emergency process retrofits during incidents, degraded decision credibility, and reputational/audit exposure when actions and timelines cannot be evidenced.

## Decision gate

### Decision Gate question

If the proposed change causes impact in the near term, could leadership defend approving it now, and the response that followed? With evidence?

### Outcomes

- **GO** — Approve the change now. Evidence supports proceeding within the stated scope.
- **GO with conditions** — approve once listed conditions are closed and evidenced.
- **NO GO** — Do not approve at this time. Gaps are material and require structural readiness work.

## Assessment frame

This decision is not about “improving incident response.” It is about approving an operational posture change that will affect authority, escalation behavior, and response timelines under pressure.

Because impact scrutiny is external and retrospective, assurance cannot rely on intent, training plans, or future process maturity. A defensible basis for approval is evidence that authority, coverage, escalation contracts, and rollback rules are enforceable during real events and can be demonstrated under scrutiny.

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## Recommendation

**NO GO** - Do not approve a full operating model or tooling change at this time. The minimum operating base required to make the transition defensible is Not Evidenced within the review window.

### What would change this decision

Reassess only if C1–C7 move to **Evidenced**, with artifacts and walkthrough confirmation recorded in the Evidence Register, and if none of the following increases scope or exposure:

- Scope expansion (services, teams, hours, critical workflows)
- Integration/control path changes (alerting, routing, logging, rollback/stop paths)
- Obligation shifts (customer SLA, regulatory, contractual comms duties)

### Decision rule at cutoff

Do not approve a full model/tooling change while any of **C1, C2, C6, or C7** remains **Not Evidenced**. These are defensibility and irreversibility conditions.

### Why NO GO

Some operating practice exists today, but the proposed change tries to raise the operating level by switching the tool and attaching new processes to it without preparing the operating base first. The day to day impact has not been mapped tightly enough, leaving predictable gaps that will surface during real events with high risk of severe impact.

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## What breaks and why it matters

- If ownership boundaries and escalation triggers are not enforceable across levels, responders spend time finding the right owner and securing approval instead of executing containment.
- If handoffs and workload shifts are not designed, coverage degrades during transition and accountability gaps appear between teams.
- A model change forces parallel operating modes during transition. If discipline is not already enforceable, ambiguity increases, coordination costs rise, and teams default to improvised response under pressure.
- Without a ready evidence posture, you cannot demonstrate governed response, fulfilled obligations, and verifiable learning after impact, which is what determines whether the organization is seen as in control or negligent.
- When known gaps exist in the plan, scrutiny shifts from execution to why the change was approved, and the record shows preventable omissions.

## What must be true to reconsider approval

- Mapped operating design for day to day reality, with explicit owners, well known escalation triggers, **handoff protocols**, and workload changes.
- Training and scenario rehearsal evidenced for teams in scope.
- Clear stop authority, rollback rules, and sequencing that prevents irreversible commitment.
- Alignment of severity, service criticality, and SLA expectations across levels.

## Assessment pillars

Pillar	Minimum decision requirement
Coverage and duty model	On-call coverage, off-hours support, and load assumptions that match the production footprint.
Authority, ownership, escalation	Clear ownership boundaries, tiered support model, and escalation contracts that remove gray areas.
Evidence posture and mechanics	Logging, timeline reconstruction, comms obligations, and a response flow that can be defended after impact.
Learning cadence and reduction	Problem management to reduce recurrence, with accountable corrective actions and trend review cadence.

## Minimum evidence gaps driving the NO GO decision

Items that could not be evidenced within the review window are recorded as gaps and required evidence rather than assumed controls.

ID	Condition	Evidence required (minimum)	Owner
C1	Coverage model is staffed and enforceable	On-call rota with primary/secondary, off-hour's coverage, alerting rules, and a staffing plan aligned to the service footprint.	Head of Ops / SRE
C2	Tiered support and escalation paths are defined	Clear tier scope, escalation triggers, handoff rules, and RACI that removes gray areas and prevents ownership bouncing.	Engineering leadership
C3	Severity model and service criticality are explicit	Severity definitions, service catalog criticality, customer-impact mapping, and communication obligations by severity.	Product + Operations
C4	Common incident types have documented resolution paths	Runbooks / KB for top drivers, ownership per runbook, last review date, and training coverage for responders.	SRE / Support
C5	Problem management exists to reduce recurrence	RCA workflow, corrective action ownership, closure tracking, trend review cadence, and backlog governance.	Engineering + Ops
C6	Change plan is staged and reversible	Cutover plan, integration checklist, alert mapping, staged rollout, rollback criteria, and stop rules.	Program owner
C7	Evidence posture can reconstruct events	Logging coverage, retention, time sync, timeline template, decision record template, and comms artifact retention.	Security / Platform

## Risk view

These are the decision exposures that drive the NO GO recommendation. Ratings reflect impact if leadership proceeds before the minimum operating base gaps are closed and evidenced.

ID	Exposure	Rating	Rationale
R1	Transition load exceeds readiness	High	A model and tool shift adds parallel work, new mappings, and training demand. Without a stable operating base, decision rights and escalation become unclear under pressure, increasing the chance of delayed or wrong decisions that aggravate impact.
R2	Ownership ambiguity slows containment	High	If tier boundaries and escalation triggers are not enforced, incidents lose time to coordination and handoffs, delaying containment when minutes matter.
R3	Governed response cannot be evidenced	Medium	Without consistent logging, timelines, and decision records, you cannot demonstrate governed response, fulfilled obligations, and verifiable learning after impact.
R4	Incident volume stays high	High	If recurrence reduction is weak, responders remain overloaded. A transition then competes with ongoing incidents, making both worse.
R5	Tool outcomes mislead the decision	Medium	Structural gaps will dominate results. The tool will be credited or blamed for outcomes that are actually caused by operating discipline, distorting future investment and accountability.

## Decision implication

A full change now increases risk without a defensible plan to close and evidence the minimum operating base gaps driving the decision. Stabilize the operating model first. Then reassess tooling selection and process change with evidence, and only then plan a staged rollout.

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## Beyond this Decision Gate

If leadership intends to proceed, the natural path is:

- **ACQU – Strategic Review & Operating Design:** translate the Gate conditions into an operating design and decision plan (owners, sequencing, control mechanics, evidence requirements, approval record). Output: decision-ready plan (what must be built, proven, and governed before commitment becomes irreversible).
- **IRIS – Execution Governance:** govern the transition without commitment drift (rollout gates, readiness checks, stop/rollback authority, escalation contracts, verification that designed controls remain enforceable under real events).

### Next step

Set the approval cutoff and assign a single closure owner. Use **ACQU** to produce the operating design, closure sequencing, and evidence plan, and to structure the approval record. Execution remains Company-owned. Do not proceed with a full model/tooling change while any of **C1, C2, C6, or C7** remains **Not Evidenced**. Reassess once closure evidence is recorded in the Evidence Register.

## Appendix – Evidence register (simplified, redacted)

ID	Artifact	Disposition	Notes	Maps to
E1	On-call rota and coverage plan	Partial	Coverage exists but is inconsistent off-hours; load assumptions unclear	C1
E2	Escalation path and RACI	Not Evidenced	Escalation relies on individuals; gray areas between teams persist	C2
E3	Severity model and comms obligations	Partial	Severity exists but is not mapped to service criticality and customer impact	C3
E4	Runbooks for top incident drivers	Partial	Some runbooks exist; ownership and review cadence are not enforced	C4
E5	RCA and corrective action governance	Not Evidenced	RCA happens ad hoc; no closure tracking or trend review cadence	C5
E6	Tooling change plan and staged rollout plan	Not Evidenced	Plan focuses on tool enablement; operating impacts and staged rollout criteria not evidenced.	C6
E7	Logging coverage and retention	Partial	Logging is uneven; retention and time sync not demonstrated end-to-end	C7

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## Reliance and scope boundary

This Decision Gate briefing is a time-bounded pre-commitment review to support an internal approval decision. It does not constitute assurance, certification, audit services, legal advice, or implementation services. Findings reflect what could be evidenced within the review window from materials made available and stakeholder walkthroughs. Controls not evidenced were not assumed to exist; gaps are recorded as closure conditions. The Company retains sole decision authority and responsibility for execution and outcomes. Not for third-party reliance. No duty to update after the review window. If operating scope, service criticality, tooling integrations, or obligations change materially, reassess the decision against updated evidence. **No client relationship is created by accessing this material.**